

## ADVISORY

JFA's Advisory Service is based on the many years of its member's cumulative experience in all facets of real estate, development, and construction. To be an effective advisor one must have a multitude of experience and have perfected the processes and opinions that guide clients to better informed business decisions.

JFA advises individuals and corporations on a contract or fee basis with any one or more of the following:

### SITE SELECTION

- Due Diligence Analysis
- Market Analysis
- Demographic & Economic Incentive Analysis
- Feasibility Analysis
- Lease vs. Purchase Analysis
- Estimating
- Budgeting
- Scheduling
- Consultant Interviews
- Land Use Entitlement Negotiations
- Economic Development Incentive Negotiations
- Communications & Interference Analysis
- Environmental Assessments Coordination



## TRANSACTIONS

Proposals & Requests For Proposals (RFPs)

Undisclosed Principle Site Selection

Purchase & Lease Negotiations

Client Commission Participation

## TEAM MANAGEMENT

Permitting

Project Team Coordination

Vendor Payment Verifications

Fund Control

Budget vs. Actual Comparisons

Programming & Design Coordination

- Architectural
- Environmental
- Geo-Technical
- Civil
- Traffic,
- Structural
- Mechanical
- Electrical
- Plumbing
- Medical
- Fire-Life Safety
- Security
- Energy Management Systems



Technical Systems & Integration Coordination

Relocation Assistance

Furniture Procurement

Voice & Data Connectivity Procurement & Installation

Move / Relocation Management

### DEVELOPMENT & CONSTRUCTION

Design- Build

Design-Bid-Build,

Construction

Tenant Improvements

Core & Shell

Check Bids

Value Engineering

Build-To-Suit, Leaseback with Purchase Options



### ASSET MANAGEMENT

Property Management

Parking Services

Lease Audits

Expense Escalation Verification & Audits

Property Tax Verification

